



# **UNAUDITED CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

**FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2017 AND 2016**

These unaudited condensed consolidated interim financial statements have been prepared by management of AGT Food and Ingredients Inc ("AGT") and have not been reviewed by AGT's auditors.



## Unaudited Consolidated Statements of Financial Position

as at

(Stated in thousands of Canadian Dollars)

	Note	June 30, 2017	December 31, 2016
<b>Assets</b>			
Cash		\$ 17,866	\$ 29,025
Trade accounts receivable		203,308	279,782
Derivative assets	9	6,098	1,695
Inventory	4	282,678	323,320
Prepaid expenses and other		106,022	113,631
Income tax receivable		5,968	5,012
<b>Total current assets</b>		<b>621,940</b>	<b>752,465</b>
Property, plant and equipment	5	439,642	436,108
Intangible assets	6	14,053	14,259
Goodwill	6	57,851	58,656
Deferred income tax assets		26,561	19,518
Other		11,572	11,296
<b>Total assets</b>		<b>\$ 1,171,619</b>	<b>\$ 1,292,302</b>
<b>Liabilities</b>			
Bank indebtedness		\$ 85,074	\$ 19,720
Accounts payable and accrued liabilities		223,062	322,155
Derivative liabilities	9	54,134	56,341
Deferred revenue		7,591	7,979
Income taxes payable		4,248	2,749
Current portion of long-term debt	7	15,601	137,219
Dividends payable		3,635	3,590
<b>Total current liabilities</b>		<b>393,345</b>	<b>549,753</b>
Long-term debt	7	460,864	410,776
Deferred income tax liabilities		29,661	29,151
<b>Total liabilities</b>		<b>883,870</b>	<b>989,680</b>
<b>Shareholders' equity</b>			
Share capital	8	379,961	375,459
Contributed surplus		-	667
Accumulated other comprehensive loss		(95,352)	(90,555)
Retained earnings		3,140	17,051
<b>Total shareholders' equity</b>		<b>287,749</b>	<b>302,622</b>
<b>Total liabilities and shareholders' equity</b>		<b>\$ 1,171,619</b>	<b>\$ 1,292,302</b>

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.



**AGT**  
**FOOD AND INGREDIENTS INC.**  
**Unaudited Consolidated Statements of Comprehensive Income (Loss )**  
**For the period ended June 30**

(Stated in thousands of Canadian Dollars)

	Note	3 Months		6 Months	
		2017	2016	2017	2016
<b>Revenues</b>		\$ 466,221	\$ 438,660	\$ 987,126	\$ 880,053
<b>Cost of sales</b>		434,351	400,249	922,330	795,688
<b>Gross profit</b>		31,870	38,411	64,796	84,365
General and administrative expenses		13,893	11,775	26,740	26,578
Marketing, sales and distribution expenses		9,675	9,222	18,719	17,827
<b>Earnings from operations</b>		<b>8,302</b>	<b>17,414</b>	<b>19,337</b>	<b>39,960</b>
<b>Other expenses:</b>					
Unrealized foreign exchange loss (gain)	9	17	13,914	11,522	(10,605)
Finance expense	11	8,640	6,250	17,132	15,350
<b>(Loss) Earnings before income tax</b>		<b>(355)</b>	<b>(2,750)</b>	<b>(9,317)</b>	<b>35,215</b>
Income tax (recovery) expense		(175)	(557)	(2,700)	10,402
<b>Net (loss) earnings</b>		<b>(180)</b>	<b>(2,193)</b>	<b>(6,617)</b>	<b>24,813</b>
Other comprehensive income (loss) due to changes in foreign exchange, net of tax		649	(11,318)	(4,797)	(26,357)
<b>Total comprehensive income (loss)</b>		<b>\$ 469</b>	<b>\$ (13,511)</b>	<b>\$ (11,414)</b>	<b>\$ (1,544)</b>
Basic net (loss) earnings per share	8	\$ (0.01)	\$ (0.09)	\$ (0.27)	\$ 1.04
Diluted net (loss) earnings per share	8	\$ (0.01)	\$ (0.09)	\$ (0.27)	\$ 1.03
Basic weighted average number of shares	8	24,236,536	23,913,565	24,108,497	23,861,309
Diluted weighted average number of shares	8	24,236,536	24,118,306	24,108,497	24,064,301

*The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.*



**AGT**  
FOOD AND INGREDIENTS INC.  
Unaudited Consolidated Statements of Changes in Equity

(Stated in thousands of Canadian Dollars)

	Share capital	Contributed surplus	Accumulated other comprehensive loss	Retained earnings	Total
Balance at January 1, 2017	\$ 375,459	\$ 667	\$ (90,555)	\$ 17,051	\$ 302,622
Net loss	-	-	-	(6,617)	(6,617)
Other comprehensive loss due to changes in foreign exchange <sup>(1)</sup>	-	-	(4,797)	-	(4,797)
<b>Total comprehensive loss</b>	-	-	(4,797)	(6,617)	(11,414)
Share based compensation	4,502	(667)	-	-	3,835
Dividends to shareholders	-	-	-	(7,271)	(7,271)
Other	-	-	-	(23)	(23)
<b>Balance at June 30, 2017</b>	<b>\$ 379,961</b>	<b>\$ -</b>	<b>\$ (95,352)</b>	<b>\$ 3,140</b>	<b>\$ 287,749</b>

  

Balance at January 1, 2016	\$ 372,652	\$ 897	\$ (26,982)	\$ 10,351	\$ 356,918
Net earnings	-	-	-	24,813	24,813
Other comprehensive loss due to changes in foreign exchange <sup>(1)</sup>	-	-	(26,357)	-	(26,357)
<b>Total comprehensive (loss) income</b>	-	-	(26,357)	24,813	(1,544)
Other shares issued	1,149	-	-	-	1,149
Share based compensation	1,524	(230)	-	-	1,294
Dividends to shareholders	-	-	-	(7,173)	(7,173)
Other	-	561	-	-	561
<b>Balance at June 30, 2016</b>	<b>\$ 375,325</b>	<b>\$ 1,228</b>	<b>\$ (53,339)</b>	<b>\$ 27,991</b>	<b>\$ 351,205</b>

<sup>(1)</sup> Net of tax of \$296 (2016- \$128). Net of cumulative tax of \$7,327.

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.



**AGT**  
FOOD AND INGREDIENTS INC.  
**Unaudited Consolidated Statements of Cash Flow**  
**For the period ended June 30**

(Stated in thousands of Canadian Dollars)

	Note	2017	2016
<b>Cash (used for) from the following:</b>			
<b>Operating activities</b>			
Net (loss) earnings		\$ (6,617)	\$ 24,813
Adjustments to operating cash flows	12	38,506	27,192
Interest paid		(17,867)	(11,546)
Income taxes paid		(4,320)	(2,785)
Non-cash working capital	12	23,860	6,924
		33,562	44,598
<b>Financing activities</b>			
Increase in bank indebtedness		65,333	(14,582)
Proceeds from long-term debt, net of issue costs		55,522	27,063
Repayment of long term debt		(129,373)	(4,032)
Shares issued pursuant to stock options plan		3,835	1,207
Dividends paid		(7,226)	(7,155)
		(11,909)	2,501
<b>Investing activities</b>			
Purchase of property, plant and equipment and intangible assets		(24,931)	(40,669)
Proceeds from the sale of property, plant and equipment		556	242
Other		(675)	(2,033)
		(25,050)	(42,460)
Effect of exchange rate changes on cash		(7,762)	(2,452)
<b>(Decrease) increase in cash position</b>		\$ (11,159)	\$ 2,187
<b>Cash position, beginning of the period</b>		\$ 29,025	\$ 22,306
<b>Cash position, end of the period</b>		\$ 17,866	\$ 24,493

*The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.*



## **Notes to the Unaudited Condensed Consolidated Interim Financial Statements**

For the three and six months ended June 30, 2017 and 2016

(Stated in thousands of Canadian dollars)

### **1. Reporting entity**

AGT Food and Ingredients Inc. ("AGT") head office is located in Canada. The address of AGT's registered office is 40 King Street West, Scotia Plaza, Suite 2100, Toronto, Ontario, M5H 3C2. The management of day-to-day operations is carried out at 6200 E. Primrose Green Drive, Regina, Saskatchewan S4V 3L7. The unaudited condensed consolidated interim financial statements ("Financial Statements") of AGT are comprised of AGT and its subsidiaries. AGT is engaged in the business of sourcing and value-added processing (cleaning, splitting, sorting and bagging) of pulses and specialty crops for export and domestic markets including a full range of lentils, peas, chickpeas, beans and canary seed, as well as the production and distribution of food ingredient products such as pulse flours, proteins, starches, fibres and staple foods such as pasta, rice, and milled wheat products. AGT also operates canning, small packaging and distribution facilities for the supply of products to retail and food service customers. The results included in the Financial Statements should not be taken as indicative of the performance to be expected for the full year due to the seasonal nature of AGT's business. AGT's common shares are traded on the Toronto Stock Exchange under the symbol AGT.

### **2. Basis of presentation**

#### **(a) Statement of compliance**

The Financial Statements and the notes thereto have been prepared in accordance with International Accounting Standard 34 *Interim Financial Reporting*. The Financial Statements do not include all of the information required for full annual financial statements and should be read in conjunction with AGT's annual consolidated financial statements as at and for the year ended December 31, 2016. There have been no changes to AGT's accounting policies from those disclosed in AGT's annual consolidated financial statements as at and for the year ended December 31, 2016.

The Financial Statements were approved and authorized for issue by the Board of Directors on Aug 8, 2017.

#### **(b) Basis of measurement**

All Financial Statements are expressed in Canadian dollars, AGT's presentation currency. All financial information has been rounded to the nearest thousand, with the exception of share units and per share amounts or unless otherwise noted. The Financial Statements have been prepared on the historical cost basis except for certain financial instruments which are measured at fair value. (note 9)



## Notes to the Unaudited Condensed Consolidated Interim Financial Statements

For the three and six months ended June 30, 2017 and 2016

(Stated in thousands of Canadian dollars)

### 2. Basis of presentation – continued

#### (c) Use of estimates and judgments

The preparation of the Financial Statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the Financial Statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Estimates, judgments and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

The areas involving a higher degree of judgment or complexity or where assumptions and estimates are significant to the Financial Statements are as follows:

- **Impairment of long-lived and intangible assets**

In assessing the recoverability of long-lived and intangible assets, judgment is required in the determination of the appropriate grouping of assets that generate cash inflows or cash generating units ("CGU's"). The determination of CGU's is based on management's assessment of independence of revenue earned, operating asset utilization, shared infrastructure, geographic proximity and similarity of risk exposures. AGT also uses significant judgment in evaluating if a triggering event occurs which would warrant an evaluation of impairment of long-lived and intangible assets based on the identified CGU's.

AGT assesses the carrying values of property, plant and equipment, intangibles assets, and goodwill annually. Recoverability is determined through assumptions and estimates regarding future cash flows, sustaining capital requirements, discount rates, and asset lives. A material change in assumptions may impact the potential recoverability of these assets, resulting in amounts charged against current earnings.

- **Accounting for income taxes**

AGT operates in a number of tax jurisdictions and is required to estimate its income taxes in each of these jurisdictions in preparing its Financial Statements. Significant judgment is required related to the classification of transactions and assessment of probable outcomes as well as timing of future results. Significant estimates are required in determining income tax provisions and the recoverability of deferred income tax assets. In calculating income taxes, consideration is given to items such as tax rates in each jurisdiction, deductibility of expenses, changing tax laws and management's expectations about future results. AGT estimates deferred income taxes based on temporary differences, income and losses for financial reporting purposes and income and losses determined under the substantively enacted tax laws and rates. The tax effect of these temporary differences is recorded as deferred tax assets or liabilities in the Financial Statements. If these estimates prove to be inaccurate, future earnings may be materially impacted.

- **Derecognition of accounts receivable**

Significant judgment is applied when determining whether financial instruments qualify for derecognition and whether substantially all of the risks, as well as the rights, control and ownership of the accounts receivable and their cash flows were transferred to a third party. AGT has removed the related accounts receivable from the statement of financial position and recognizes any costs in finance expense. See note 10.



## **Notes to the Unaudited Condensed Consolidated Interim Financial Statements**

For the three and six months ended June 30, 2017 and 2016

(Stated in thousands of Canadian dollars)

### **2. Basis of presentation – continued**

#### **(c) Use of estimates and judgments – continued**

- **Fair value of derivative instruments**

The fair value of derivative instruments is estimated using inputs, including foreign exchange rates and interest rates (Level 2), as described in note 9. These inputs are subject to change on a regular basis based on the interplay of various market forces. Consequently, the fair values of AGT's derivative instruments are subject to change each reporting period.

- **Functional currency**

The identification of functional currency for each of the legal entities involves significant judgment. AGT has utilized this judgment and summarized the results in note 3(c) of AGT's 2016 annual audited consolidated financial statements.

- **Business combinations**

The purchase price related to a business combination or asset acquisition is allocated to the underlying acquired assets and liabilities based on their estimated fair values at the time of acquisition. The determination of fair value requires AGT to make assumptions, estimates and judgements regarding future events. The allocation process is inherently subjective and impacts the amounts assigned to individually identifiable assets and liabilities. As a result, the purchase price allocation impacts AGT's reported assets and liabilities and future net earnings due to the impact on future depreciation and amortization expense and impairment tests.

### **3. Significant accounting policies**

These Financial Statements and notes thereto have been prepared using accounting policies consistent with those used in preparing AGT's 2016 annual audited consolidated financial statements. While management believes that the disclosures presented are adequate to make the information not misleading, these Financial Statements and notes thereto should be read in conjunction with AGT's interim management's discussion and analysis ("MD&A") and the 2016 annual audited consolidated financial statements and notes thereto.

The accounting policies have been applied consistently by AGT's entities.





## Notes to the Unaudited Condensed Consolidated Interim Financial Statements

For the three and six months ended June 30, 2017 and 2016

(Stated in thousands of Canadian dollars)

### 3. Significant accounting policies - continued

#### (a) New standards and interpretations

The International Accounting Standards Board (“IASB”) and International Financial Reporting Interpretations Committee (“IFRIC”) have issued the following standards and amendments that have not been applied in preparing these Financial Statements as their effective dates fall in periods beginning subsequent to the current reporting period.

Proposed Standard	Description	Previous Standard	Effective Date
IFRS 15 Revenue from Contracts with Customers	The new standard creates a single model that applies to contracts with customers and two approaches to recognizing revenue: at a point in time or over time. This standard may change how much and when revenue can be recognized.	IAS 18 Revenue, IFRIC 18 Transfer of Assets from Customers	Fiscal years beginning on or after January 1, 2018, applied retrospectively
IFRS 9 Financial Instruments	The new standard is a single financial instrument accounting standard addressing classification and measurement, impairment and hedge accounting.	IAS 39; IAS 32; IFRS 7 - Financial Instruments: Recognition and Measurement; Presentation; Disclosure	Fiscal years beginning on or after January 1, 2018, applied retrospectively with certain exceptions
IFRS 2 Share-based Payment Amendment	The amendment clarifies how to account for and measure certain types of share-based payment transactions.	IFRS 2 Share-based Payment	Fiscal years beginning on or after January 1, 2018, applied prospectively
IFRIC Interpretation 22 Foreign Currency Transactions and Advance Consideration	The interpretation clarifies which date should be used for translation when a foreign currency transaction involves an advance payment or receipt.	IAS 21 The Effects of Changes in Foreign Exchange Rates	Fiscal years beginning on or after January 1, 2018, applied retrospectively or prospectively
IFRS 16 Leases	The new standard requires a lessee to recognize assets and liabilities for all leases with a term of more than 12 months. This standard substantially carries forward the lessor accounting requirements of IAS 17, while requiring enhanced disclosures to be provided by lessors.	IAS 17 Leases	Fiscal years beginning on or after January 1, 2019, applied retrospectively
IFRIC Interpretation 23 Uncertainty over Income Tax Treatments	The interpretation provides guidance on the accounting for current and deferred tax liabilities and assets in circumstances in which there is uncertainty over income tax treatments.	IAS 12 Income Taxes	Fiscal years beginning on or after January 1, 2019, applied prospectively

Management is assessing the potential impact of standards, amendments and interpretations effective in future years for impacts on both quantitative and qualitative disclosure. AGT expects to adopt these standards on their respective effective dates.



## Notes to the Unaudited Condensed Consolidated Interim Financial Statements

For the three and six months ended June 30, 2017 and 2016

(Stated in thousands of Canadian dollars)

### 4. Inventory

	June 30, 2017	December 31, 2016
Raw materials	\$ 106,471	\$ 145,085
Processed/ split product	149,150	147,989
Packaged product	21,070	23,888
Other	5,987	6,358
	<b>\$ 282,678</b>	<b>\$ 323,320</b>

	3 months ended		6 months ended	
	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
Inventory expensed in cost of goods sold	\$ 404,295	\$ 376,704	\$ 855,388	\$ 745,738

### 5. Property, plant and equipment

Cost	Land	Building, Rail and Site improvement	Plant and Equipment	Motor Vehicles	Fixtures and Fittings	Construction in Progress	Total
Balance at December 31, 2015	\$ 24,216	\$ 209,568	\$ 209,210	\$ 10,941	\$ 9,211	\$ 37,392	\$ 500,538
Additions	25	2,598	9,673	962	940	66,170	80,368
Disposals	-	(516)	(1,858)	(88)	(73)	-	(2,535)
Final purchase price adjustment on 2015 business combination	-	2,290	265	13	1	-	2,569
Transfers between categories	-	15,490	28,066	2,310	456	(46,322)	-
Effects of movements in exchange rates	(1,944)	(7,635)	(14,201)	(499)	(748)	(5,697)	(30,724)
Balance at December 31, 2016	\$ 22,297	\$ 221,795	\$ 231,155	\$ 13,639	\$ 9,787	\$ 51,543	\$ 550,216
Additions	141	255	3,857	317	306	19,240	24,116
Disposals	-	(14)	(647)	(246)	(21)	-	(928)
Transfers between categories	-	4,058	17,425	129	150	(21,762)	-
Effects of movements in exchange rates	(161)	(2,204)	(3,365)	(64)	(81)	(1,022)	(6,897)
Balance June 30, 2017	\$ 22,277	\$ 223,890	\$ 248,425	\$ 13,775	\$ 10,141	\$ 47,999	\$ 566,507
<b>Accumulated Depreciation</b>							
Balance at December 31, 2015	\$ -	\$ 17,167	\$ 70,960	\$ 5,151	\$ 4,842	\$ -	\$ 98,120
Depreciation	-	6,803	15,480	1,649	1,400	-	25,332
Disposals	-	(68)	(865)	(56)	(73)	-	(1,062)
Effects of movements in exchange rates	-	(1,237)	(6,277)	(277)	(491)	-	(8,282)
Balance at December 31, 2016	\$ -	\$ 22,665	\$ 79,298	\$ 6,467	\$ 5,678	\$ -	\$ 114,108
Depreciation	-	3,492	9,793	834	650	-	14,769
Disposals	-	(2)	(329)	(155)	(14)	-	(500)
Effects of movements in exchange rates	-	(265)	(1,161)	(37)	(49)	-	(1,512)
Balance June 30, 2017	\$ -	\$ 25,890	\$ 87,601	\$ 7,109	\$ 6,265	\$ -	\$ 126,865
<b>Net Book Value at December 31, 2016</b>	<b>\$ 22,297</b>	<b>\$ 199,130</b>	<b>\$ 151,857</b>	<b>\$ 7,172</b>	<b>\$ 4,109</b>	<b>\$ 51,543</b>	<b>\$ 436,108</b>
<b>Net Book Value at June 30, 2017</b>	<b>\$ 22,277</b>	<b>\$ 198,000</b>	<b>\$ 160,824</b>	<b>\$ 6,666</b>	<b>\$ 3,876</b>	<b>\$ 47,999</b>	<b>\$ 439,642</b>



## Notes to the Unaudited Condensed Consolidated Interim Financial Statements

For the three and six months ended June 30, 2017 and 2016

(Stated in thousands of Canadian dollars)

### 6. Intangibles and goodwill

<b>Cost</b>	<b>Indefinite Life Intangible Assets- Brands</b>	<b>Finite Life Intangible Assets</b>	<b>Total Intangible Assets</b>	<b>Goodwill</b>	<b>Total</b>
Balance at December 31, 2015	\$ 6,582	\$ 13,045	\$ 19,627	\$ 65,947	\$ 85,574
Additions	-	1,821	1,821	-	1,821
Disposals	-	(3)	(3)	-	(3)
Effects of movements in exchange rates	(514)	(1,485)	(1,999)	(7,291)	(9,290)
Balance at December 31, 2016	\$ 6,068	\$ 13,378	\$ 19,446	\$ 58,656	\$ 78,102
Additions	-	815	815	-	815
Effects of movements in exchange rates	(69)	(46)	(115)	(805)	(920)
Balance at June 30, 2017	\$ 5,999	\$ 14,147	\$ 20,146	\$ 57,851	\$ 77,997
<b>Accumulated Amortization</b>					
Balance at December 31, 2015	\$ -	\$ 4,153	\$ 4,153	\$ -	\$ 4,153
Amortization	-	1,833	1,833	-	1,833
Effects of movements in exchange rates	-	(799)	(799)	-	(799)
Balance at December 31, 2016	\$ -	\$ 5,187	\$ 5,187	\$ -	\$ 5,187
Amortization	-	933	933	-	933
Effects of movements in exchange rates	-	(27)	(27)	-	(27)
Balance at June 30, 2017	\$ -	\$ 6,093	\$ 6,093	\$ -	\$ 6,093
Net carrying amounts					
<b>At December 31, 2016</b>	\$ 6,068	\$ 8,191	\$ 14,259	\$ 58,656	\$ 72,915
<b>At June 30, 2017</b>	\$ 5,999	\$ 8,054	\$ 14,053	\$ 57,851	\$ 71,904

The brands AGT recognizes are considered intangible assets having an indefinite life. The brands are actively managed with no current expectation that the brand will cease to exist.

AGT finite life intangible assets and their carrying values include rights \$1,363 (December 31, 2016-\$1,419), customer relationships \$1,614 (December 31, 2016-\$1,869) and other intangible assets \$5,077 (December 31, 2016-\$4,903).

Amortization of intangibles is recorded in the general and administration line on the Unaudited Consolidated Statement of Comprehensive Income (loss).



## Notes to the Unaudited Condensed Consolidated Interim Financial Statements

For the three and six months ended June 30, 2017 and 2016

(Stated in thousands of Canadian dollars)

### 7. Long term debt

	June 30, 2017	December 31, 2016
Senior unsecured notes, bearing an interest rate of 5.875% per annum, with semi-annual payments of interest only, beginning June 2017 and concluding December 2021. <sup>1</sup>	\$ 195,338	\$ 194,898
Senior secured second lien notes, bearing an interest rate of 9% per annum, with semi-annual payments of interest only, beginning August 2013 and redeemed February 2017, secured by a general security agreement and security interests against real property owned by AGT and certain of its subsidiaries.	-	123,443
Loan payable, bearing an interest rate of prime plus 0.35%, (December 31, 2016 - prime plus 0.35%), with monthly payments of interest only, due January 2019, secured by Canadian, US and Australian property, plant and equipment, accounts receivable and inventory.	164,748	115,036
Loan payable, bearing an interest rate of prime plus 0.35%, (December 31, 2016 - prime plus 0.35%) with monthly payments of interest only and quarterly payments of \$1,500 principal, due January 2019, secured by Canadian, US and Australian property, plant and equipment, accounts receivable and inventory.	62,845	65,797
Loan payable, bearing an interest rate up to 5% (December 31, 2016 - interest rate up to 5%), with annual payments of \$1,000 principal, due annually in September concluding in September 2027, secured by a debenture charging the purchased assets in favour of the lender and certain property, plant, and equipment.	14,500	14,500
Non-interest bearing note payable with five annual payments of \$3,900, commencing October 2016 and concluding October 2020 (effective interest rate 1.5%).	14,402	14,230
Loans payable bearing interest rates ranging from 0% to 6.11% (December 2016 - 0% to 6.11%), with monthly payments of \$123, due dates ranging from February 2019 to May 2040 (December 2016 - due dates ranging from February 2019 to May 2040), secured by general security agreements and certain Canadian property, plant, and equipment.	6,626	7,302
Mortgage payable, bearing an interest rate of Business Development Bank of Canada prime rate minus 1.5% (December 31, 2016 - Business Development Bank of Canada prime rate minus 1.5%), with monthly variable interest payments combined with principal payments of \$30 and all concluding August 2036, secured by security interests against real property owned by AGT and certain of its subsidiaries.	6,829	7,007
Other	11,177	5,782
	<b>\$ 476,465</b>	<b>\$ 547,995</b>
Current portion of senior secured second lien notes	-	(123,443)
Current portion of other debt	(15,601)	(13,776)
	<b>\$ 460,864</b>	<b>\$ 410,776</b>

<sup>1</sup>On December 21, 2016, AGT finalized a transaction to issue senior unsecured notes in the amount of \$200,000. These notes bear interest at 5.875% per annum with an effective interest rate of 6.48% and mature on December 21, 2021. The proceeds after deducting expenses were \$194,874. Optional early redemption features of the notes are:

- i) Prior to December 21, 2018 a 5.875% premium upon equity offering in respect of partial redemptions up to 35% of the aggregate principal amount then outstanding
- ii) Prior to December 21, 2018 all other redemptions on a "make whole" basis
- iii) On or after December 21, 2018 a 4.4% premium
- iv) On or after December 21, 2019 a 2.2% premium
- v) No premium on or after December 21, 2020

AGT assessed that the optional early redemption features of the senior unsecured notes are closely related to the economic characteristics and risks of the host debt contract therefore the embedded derivative identified is not recognized separately. The combined financial instrument is not measured at fair value through net earnings.



## Notes to the Unaudited Condensed Consolidated Interim Financial Statements

For the three and six months ended June 30, 2017 and 2016

(Stated in thousands of Canadian dollars)

### 7. Long term debt – continued

On February 14, 2017, AGT redeemed the \$125,000 senior secured second lien notes at par value. On February 14, 2017, the syndicated debt facilities maturity date was extended out to January 2019.

On February 16, 2017, AGT entered into a cross currency swap agreement (note 9) as part of the management of its \$200,000 senior unsecured notes. The agreement is effective December 21, 2016 to December 21, 2021 with semi-annual payments commencing June 21, 2017 and concluding December 21, 2021.

The estimated contractual maturities for term loans in each of the next five periods are as follows:

2017-18	\$	15,601
2018-19		230,059
2019-20		8,043
2020-21		6,792
Thereafter		215,970
	\$	476,465

For the long term debt that is variable rate debt, the carrying value (CV) approximates its fair value (FV). For the long term debt that is fixed rate debt, at June 30, 2017, CV: \$235,197 and FV: \$242,092 (December 31, 2016- CV: \$354,374 and FV: \$368,891).



# Notes to the Unaudited Condensed Consolidated Interim Financial Statements

For the three and six months ended June 30, 2017 and 2016

(Stated in thousands of Canadian dollars)

## 8. Share capital

### (a) Authorized

Unlimited number of voting common shares without par value

### (b) Issued and outstanding

	# of Common Shares	Amount
Issued and outstanding December 31, 2015	23,801,490	\$ 372,652
Issuance of shares pursuant to stock option plan	103,333	1,658
Issuance of other shares	31,712	1,149
<b>Balance, December 31, 2016</b>	<b>23,936,535</b>	<b>\$ 375,459</b>
Issuance of shares pursuant to stock option plan	300,001	4,502
<b>Balance, June 30, 2017</b>	<b>24,236,536</b>	<b>\$ 379,961</b>

### (c) Stock option plan

All options previously granted under the AGT stock option plan for its employees, officers and directors, were exercised in the current year. The options were granted at an exercise price set at the closing market price of AGT's common shares on the day proceeding the date on which the option is granted and were exercisable within 5 years. Options were granted with graded vesting terms. One third of the options granted vested on the second anniversary date of the grant, one third vested on the third anniversary date of the grant and one third of the options vested on the fourth anniversary of the grant.

	June 30, 2017		December 31, 2016	
	Number of options	Weighted average exercise price	Number of options	Weighted average exercise price
Stock options outstanding, beginning of year	300,001	\$ 12.71	403,334	\$ 12.71
Exercised	(300,001)	12.71	(103,333)	12.71
Stock options outstanding, end of period	-	-	300,001	\$ 12.71
Stock options exercisable, end of period	-	-	300,001	\$ 12.71

The fair value of options granted under the stock option plan was measured based on the Black-Scholes option-pricing model.



# Notes to the Unaudited Condensed Consolidated Interim Financial Statements

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(Stated in thousands of Canadian dollars)

## 8. Share capital - continued

### (d) Restricted share units and other plans

AGT has implemented a long term incentive plan, which includes restricted share units (RSU) to executives and certain other senior management. The number of restricted share units is determined based on an average share price from the week of the grant date. The number of share units granted to each individual is then determined based on the bonus given to each employee, divided by the average price. These RSU's will be settled in cash, on or after the vesting date. RSU's vest at a rate of 50% on the two year anniversary of the grant date and the remainder on the three year anniversary of the grant date and are settled at each respective vesting date. Amounts are not payable if the employee is not with AGT at the vesting date, but are being recognized as an expense over the vesting period primarily in general and administration expenses.

RSU's outstanding and the fair value of the RSU liability is summarized below as:

	June 30, 2017	December 31, 2016
	Number of RSU's	Number of RSU's
Opening at the beginning of the period	302,024	284,795
Granted during the period	193,645	151,582
Forfeited during the period	(1,154)	(1,927)
Vested and settled during the period	(107,135)	(132,426)
Outstanding at the end of the period	387,380	302,024
Fair value	\$ 8,615	\$ 10,593
Vested and accrued	\$ 2,782	\$ 5,771

RSU's granted are recorded at the fair value of the amount payable and recognized as an expense with a corresponding increase in liabilities, over the period that the employees unconditionally become entitled to payment. The liability is re-measured using a Black-Scholes model at each reporting date and at settlement date. Any changes in the fair value of the liability are recognized as an employee expense in earnings.



## Notes to the Unaudited Condensed Consolidated Interim Financial Statements

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### 9. Financial instruments

#### Fair values

The fair value of a financial instrument is the amount at which the financial instrument could be exchanged in an arm's length transaction between knowledgeable and willing parties under no compulsion to act. Fair values for AGT's derivative instruments are determined using models requiring the use of inputs as described below.

All financial instruments measured at fair value or are short term in nature are categorized into one of three levels, described below, for disclosure purposes. Each level is based on transparency of inputs used to measure the fair value of assets and liabilities:

Level 1 – values based on unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities. There were no items measured at fair value using Level 1 in 2016 or 2017.

Level 2 – values based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the asset or liability. In determining the inputs for calculating fair values, AGT looks to readily observable market inputs, primarily currency rates, interest rates and forward rates based on the nature of AGT's derivative instruments. The fair value of long-term debt with fixed interest rates is estimated based on readily available market information from a third party.

Level 3 – values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. There were no items measured at fair value using Level 3 in 2016 or 2017.

The following items, shown in the Unaudited Consolidated Statement of Financial Position as at June 30, 2017 and December 31, 2016 are measured at fair value on a recurring basis using Level 2 inputs:

<b>June 30, 2017</b>	<b>Level 2</b>
Derivative assets	\$ 6,098
Derivative liabilities	(54,134)
	\$ (48,036)
<b>December 31, 2016</b>	<b>Level 2</b>
Derivative assets	\$ 1,695
Derivative liabilities	(56,341)
	\$ (54,646)





## Notes to the Unaudited Condensed Consolidated Interim Financial Statements

For the three and six months ended June 30, 2017 and 2016

(Stated in thousands of Canadian dollars)

### 9. Financial instruments - continued

The following table represents the change in fair value recognized in unrealized foreign exchange gain (loss) in the Unaudited Consolidated Statement of Comprehensive Income (loss).

	3 months ended		6 months ended	
	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
Derivative assets	\$ 2,020	\$ (5,251)	\$ 4,403	\$ 13,837
Derivative liabilities	3,322	(2,305)	2,207	25,950
	\$ 5,342	\$ (7,556)	\$ 6,610	\$ 39,787

### 10. Accounts receivable securitization

AGT has a Master Receivables Purchase Agreement ("MRPA") with the Bank of Nova Scotia ("BNS"). The MRPA allows the sale of specific Turkish trade accounts receivable that are insured through Export Development Canada ("EDC") to the BNS. The MRPA permits AGT to securitize up to \$51,928 (\$40,000 USD) worth of insured receivables. AGT has derecognized the receivables from the Financial Statements as substantially all of the risks and rewards of ownership have been transferred.

The arrangement with BNS has AGT continuing to be administratively involved in the collection of receivables and submission of those collections to BNS. However, AGT bears no risk and any uncollected amounts would result in EDC making a payment directly to BNS.

As at June 30, 2017, AGT has sold for cash proceeds \$51,396 (December 31, 2016 – \$53,708) of trade accounts receivable from the Financial Statements and incurred \$539 (June 30, 2016- \$430) in transaction fees which are included in finance expense.

### 11. Finance expense

	3 months ended		6 months ended	
	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
Interest on bank indebtedness	\$ 1,127	\$ 1,322	\$ 2,058	\$ 3,119
Interest on long term debt	4,628	4,424	9,247	8,718
Trade finance fees and expenses	2,676	1,049	4,037	3,045
Amortization of note discount and debt fees	445	469	2,431	939
Foreign exchange	(236)	531	(641)	1,764
Fair value adjustment on derivative asset	-	(1,545)	-	(2,235)
	\$ 8,640	\$ 6,250	\$ 17,132	\$ 15,350



## Notes to the Unaudited Condensed Consolidated Interim Financial Statements

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(Stated in thousands of Canadian dollars)

### 12. Cash flow support

#### Adjustments to operating cash flow

	Note	June 30, 2017	June 30, 2016
Depreciation and amortization in general and administration		\$ 3,250	\$ 2,085
Depreciation in cost of sales		12,429	10,868
Amortization of note discount and debt fees	11	2,431	939
Fair value adjustment on derivative asset	11	-	(2,235)
Unrealized foreign exchange loss (gain)		11,522	(10,605)
(Gain) loss on disposal of property, plant and equipment and insurance proceeds		(128)	10
Interest expense	11	11,305	11,837
Share based compensation		165	3,352
Provision for doubtful accounts		232	539
Income tax (recovery) expense		(2,700)	10,402
		\$ 38,506	\$ 27,192

#### Non-cash working capital

Details of net change in each element of working capital relating to operations excluding cash are as follows:

	June 30, 2017	June 30, 2016
<b>Decrease (increase) in current assets:</b>		
Trade accounts receivable	\$ 70,580	\$ 74,632
Inventory	38,736	141,300
Prepaid expenses and other	3,138	(73,648)
	\$ 112,454	\$ 142,284
<b>Decrease in current liabilities:</b>		
Accounts payable, accrued liabilities and deferred revenue	(88,594)	(135,360)
	\$ (88,594)	\$ (135,360)
	\$ 23,860	\$ 6,924

#### Financing activities and position

Details of changes in each element in the financing activities are as follows:

	Bank indebtedness	Long-term debt	Dividends Payable	Share Capital
<b>Balance at December 31, 2016</b>	\$ 19,720	\$ 547,995	\$ 3,590	\$ 375,459
Cash changes in financing				
Payments	(161,138)	(129,373)	(7,226)	-
Increases	226,471	55,522	-	3,835
Non-cash changes in financing				
Amortization on bond and note discount	111	2,320	-	-
Dividends declared and accrued	-	-	7,271	-
Share based compensation	-	-	-	667
Effects of movements in exchange rates	(90)	1	-	-
<b>Balance at June 30, 2017</b>	\$ 85,074	\$ 476,465	\$ 3,635	\$ 379,961



## Notes to the Unaudited Condensed Consolidated Interim Financial Statements

For the three and six months ended June 30, 2017 and 2016

(Stated in thousands of Canadian dollars)

### 13. Related party transactions

#### (a) Key management personnel

AGT has defined key management personnel as senior executive officers, as well as the Board of Directors, as they have the collective authority and responsibility for planning, directing and controlling the activities of AGT. The following table outlines the total compensation expense for key management personnel:

	June 30, 2017	June 30, 2016
Short term benefits (wage, bonus, vacation paid out, directors fees)	\$ 2,205	\$ 2,082
Post employment benefits (RRSP)	65	32
Share based compensation	80	1,690
	<u>\$ 2,350</u>	<u>\$ 3,804</u>

  

	June 30, 2017	December 31, 2016
Accounts receivable	\$ 3,591	\$ 227
Accounts payable	861	1,359

The accounts receivable in table above relates to employee amounts owing related to the exercise of options. The accounts payable in the table above relates to deferred compensation.

#### Transactions with key management and corporations significantly influenced or controlled by AGT directors or key management

Certain key management personnel, or their related parties, hold positions in other entities that result in them having control or significant influence over the financial or operating policies of those entities. The transactions were conducted in the normal course of business and were accounted for at the exchange amount.

	June 30, 2017	December 31, 2016
Accounts receivable	\$ 74	\$ 39

  

	June 30, 2017	June 30, 2016
Purchases	\$ 250	\$ -

#### (b) Transactions with other related parties

	June 30, 2017	December 31, 2016
Accounts payable	\$ 242	\$ 467

  

	June 30, 2017	June 30, 2016
Purchases	\$ 1,020	\$ 375



## Notes to the Unaudited Condensed Consolidated Interim Financial Statements

For the three and six months ended June 30, 2017 and 2016

(Stated in thousands of Canadian dollars)

### 14. Segmented Reporting

AGT's chief operating decision maker reviews AGT's operations and resource allocation by multiple business segments. Business segments are strategic business units with different products, processes and marketing strategies. AGT has three segments: (1) pulse and grain processing (2) bulk handling and distribution and (3) food ingredients and packaged foods.

The pulse and grain processing includes the operations of AGT factories across its global platform. The activities in this segment are viewed by management as the traditional and regular business of AGT: to source pulses and grains from producers, process them through its factories and sell these products to its network of clients in over 100 countries in the world. The segment includes all pulses processed in AGT factories in Canada, the United States, Australia, Turkey and China.

Bulk handling and distribution, formerly trading and distribution, relates to AGT's activities aimed at bringing its range of pulses and specialty crops direct to wholesale and retail markets. The segment currently captures AGT operations in the UK, the Netherlands, Spain, Russia, Ukraine, India, Switzerland and part of Canada, Turkey and Australia. During the prior year, the Company rebranded this segment as bulk handling and distribution to better reflect the business operations undertaken within it. No changes to reporting or operations occurred within this segment.

Food ingredients and packaged foods includes the results from the pulse fractionation plant in Minot, North Dakota, as well as the results from the pasta, bulgur and semolina plants in Turkey and the operations in South Africa. This segment also includes the retail packaging and distribution business in Canada.

AGT's chief operating decision maker evaluates segment performance on the basis of Adjusted EBITDA\*\*. Management believes that Adjusted EBITDA\*\* is an important indicator of AGT's ability to generate liquidity through operating cash flow to fund future working capital needs, service outstanding debt and fund future capital expenditures and uses the metric for this purpose.

The accounting policies used within each segment are consistent with the policies outlined in the notes to the Financial Statements. Segmented revenues, expenses and results include transactions between segments that occurred during the ordinary course of business. Certain estimates and assumptions were made by management in the determination of segment composition.

\*\* Adjusted EBITDA (earnings before finance expense, income taxes, depreciation and amortization, one-time costs and any effects of non-cash foreign exchange adjustment) is a non-IFRS measure. See "Non-IFRS Financial Measures" in the management's discussion and analysis of AGT for the three and six months ended June 30, 2017 and 2016 for a reconciliation of Adjusted EBITDA to EBITDA (earnings before finance expense, income taxes, depreciation and amortization) and Net earnings.



## Notes to the Unaudited Condensed Consolidated Interim Financial Statements

For the three and six months ended June 30, 2017 and 2016

(Stated in thousands of Canadian dollars)

### 14. Segmented Reporting- continued

	Pulse and Grain Processing	Bulk Handling and Distribution	Food Ingredients and Packaged Foods	Corporate and Eliminations	Consolidated
<b>Three months ended June 30, 2017</b>					
Revenue	\$ 232,714	\$ 146,815	\$ 101,247	\$ (14,555)	\$ 466,221
Cost of sales	219,505	140,196	89,205	(14,555)	434,351
Gross profit	13,209	6,619	12,042	-	31,870
<b>Earnings (loss) before income tax</b>	<b>2,739</b>	<b>2,256</b>	<b>6,593</b>	<b>(11,943)</b>	<b>(355)</b>
<b>Net earnings (loss)</b>	<b>2,739</b>	<b>2,256</b>	<b>6,593</b>	<b>(11,768)</b>	<b>(180)</b>
<b>Adjusted EBITDA**</b>	<b>\$ 8,895</b>	<b>\$ 2,913</b>	<b>\$ 10,057</b>	<b>\$ (2,804)</b>	<b>\$ 19,061</b>
	Pulse and Grain Processing	Bulk Handling and Distribution	Food Ingredients and Packaged Foods	Corporate and Eliminations	Consolidated
<b>Three months ended June 30, 2016</b>					
Revenue	\$ 263,369	\$ 138,146	\$ 74,773	\$ (37,628)	\$ 438,660
Cost of sales	243,056	131,124	63,697	(37,628)	400,249
Gross profit	20,313	7,022	11,076	-	38,411
<b>Earnings (loss) before income tax</b>	<b>10,855</b>	<b>3,355</b>	<b>6,243</b>	<b>(23,203)</b>	<b>(2,750)</b>
<b>Net earnings (loss)</b>	<b>10,855</b>	<b>3,355</b>	<b>6,243</b>	<b>(22,646)</b>	<b>(2,193)</b>
<b>Adjusted EBITDA**</b>	<b>\$ 14,310</b>	<b>\$ 4,079</b>	<b>\$ 8,350</b>	<b>\$ (1,417)</b>	<b>\$ 25,322</b>
	Pulse and Grain Processing	Bulk Handling and Distribution	Food Ingredients and Packaged Foods	Corporate and Eliminations	Consolidated
<b>Six months ended June 30, 2017</b>					
Revenue	\$ 551,658	\$ 332,718	\$ 174,706	\$ (71,956)	\$ 987,126
Cost of sales	522,184	319,793	152,309	(71,956)	922,330
Gross profit	29,474	12,925	22,397	-	64,796
<b>Earnings (loss) before income taxes</b>	<b>8,624</b>	<b>4,786</b>	<b>11,781</b>	<b>(34,508)</b>	<b>(9,317)</b>
<b>Net earnings (loss)</b>	<b>8,624</b>	<b>4,786</b>	<b>11,781</b>	<b>(31,808)</b>	<b>(6,617)</b>
<b>Adjusted EBITDA**</b>	<b>\$ 19,895</b>	<b>\$ 6,091</b>	<b>\$ 18,350</b>	<b>\$ (5,160)</b>	<b>\$ 39,176</b>
	Pulse and Grain Processing	Bulk Handling and Distribution	Food Ingredients and Packaged Foods	Corporate and Eliminations	Consolidated
<b>Six months ended June 30, 2016</b>					
Revenue	\$ 563,882	\$ 265,198	\$ 141,356	\$ (90,383)	\$ 880,053
Cost of sales	514,552	252,808	118,711	(90,383)	795,688
Gross profit	49,330	12,390	22,645	-	84,365
<b>Earnings (loss) before income taxes</b>	<b>30,063</b>	<b>4,759</b>	<b>13,471</b>	<b>(13,078)</b>	<b>35,215</b>
<b>Net earnings (loss)</b>	<b>30,063</b>	<b>4,759</b>	<b>13,471</b>	<b>(23,480)</b>	<b>24,813</b>
<b>Adjusted EBITDA**</b>	<b>\$ 38,349</b>	<b>\$ 5,925</b>	<b>\$ 17,520</b>	<b>\$ (5,082)</b>	<b>\$ 56,712</b>



## Notes to the Unaudited Condensed Consolidated Interim Financial Statements

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(Stated in thousands of Canadian dollars)

### 14. Segmented Reporting- continued

	Pulse and Grain Processing	Bulk Handling and Distribution	Food Ingredients and Packaged Foods	Corporate and Eliminations	Consolidated
<b>As at June 30, 2017</b>					
Intangible assets	\$ 6,192	\$ 994	\$ 6,867	\$ -	\$ 14,053
Goodwill	38,411	7,189	12,251	-	57,851
Purchase of property, plant and equipment	12,927	96	11,093	-	24,116
Depreciation and amortization	8,966	604	5,761	348	15,679
<b>As at December 31, 2016</b>					
Intangible assets	\$ 5,983	\$ 1,121	\$ 7,155	\$ -	\$ 14,259
Goodwill	38,781	7,252	12,623	-	58,656
Purchase of property, plant and equipment	33,874	95	46,399	-	80,368
Final purchase price adjustment on 2015 business combination	2,569	-	-	-	2,569
Depreciation and amortization	15,445	1,150	8,271	2,132	26,998

### 15. Sales and selected geographic information

Geographic information about AGT's revenues is based on the product type and shipment destination.

	3 months ended		6 months ended	
	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
Pulses and specialty crops	\$ 225,864	\$ 211,482	\$ 538,037	\$ 484,867
Pasta, semolina and bulgur	46,843	40,608	74,013	76,040
Rice, other commodities and miscellaneous revenue	193,514	186,570	375,076	319,146
	\$ 466,221	\$ 438,660	\$ 987,126	\$ 880,053

Sales derived from customers located in the following geographic areas:

	3 months ended		6 months ended	
	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
Canada	\$ 28,234	\$ 26,245	\$ 57,593	\$ 51,041
Americas / Caribbean, excluding Canada	55,846	57,080	126,357	131,806
Asia / Pacific Rim	92,308	124,097	228,822	201,379
Europe / Middle East / Africa	289,833	231,238	574,354	495,827
	\$ 466,221	\$ 438,660	\$ 987,126	\$ 880,053



# Notes to the Unaudited Condensed Consolidated Interim Financial Statements

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(Stated in thousands of Canadian dollars)

## 15. Sales and selected geographic information - continued

	Property, plant and equipment	
	June 30, 2017	December 31, 2016
Canada	\$ 204,437	\$ 201,602
United States	105,898	105,670
Turkey	83,240	83,529
Australia	35,071	34,070
China	6,172	6,423
South Africa	4,824	4,814
	\$ 439,642	\$ 436,108

	Intangibles	
	June 30, 2017	December 31, 2016
Canada	\$ 8,879	\$ 8,679
Turkey	2,744	3,005
China	1,361	1,385
United Kingdom	994	1,121
South Africa	75	69
	\$ 14,053	\$ 14,259

	Goodwill	
	June 30, 2017	December 31, 2016
Canada	\$ 28,503	\$ 28,503
Turkey	25,822	26,691
United Kingdom	3,463	3,400
Australia	50	49
United States	13	13
	\$ 57,851	\$ 58,656



## Notes to the Unaudited Condensed Consolidated Interim Financial Statements

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### 16. Commitments and contingencies

AGT enters into contracts with producers. The contracts provide for delivery of specific quantities and include specific prices based on the grade that is delivered. The terms of the production contracts are not longer than one year.

At June 30, 2017 AGT had a contract of insurance in favour of the Canadian Grain Commission in the amount of \$13,000 (December 31, 2016 – \$13,000). The policy can be claimed against by the beneficiary in the event of a producer grain payment default. The policy expires on June 30, 2018.

At June 30, 2017, AGT had letters of guarantee in Turkey for the amount of \$4,132 (December 31, 2016 - \$7,005).

At June 30, 2017 AGT had a purchase commitment in Canada for property, plant and equipment for the amount of \$7,396 (December 31, 2016 – Nil).

AGT has various legal matters pending which, in the opinion of management, will not have a material effect on AGT's unaudited consolidated financial position or results of operations. Should the ultimate resolution of actions differ from management's assessments and assumptions, a material adjustment to AGT's financial position or results of operations could result. Should circumstances change, provisions could change materially.

### 17. Subsequent events

On July 11, 2017, AGT announced that it acquired a minority interest in CanEst Transit Inc. ("CanEst"), a terminal in the Port of Montreal. The activities of CanEst include storing and filling containers as well as handling and transporting bulk products. The purchase was executed through AGT's wholly owned subsidiary, AGT Terminal East Inc. ("AGTTE"). AGTTE's minority equity interest may be increased pursuant to an earn-up, based on delivered volumes under the terminal agreement, which expires on August 31, 2033. The terminal agreement includes an option to extend by both parties for an additional 5 years. The aggregate consideration was \$1.925 million.

On July 25, 2017 AGT announced that it entered into a letter agreement pursuant to which Fairfax Financial Holdings Limited, through certain subsidiaries (collectively, "Fairfax"), will make an investment of \$190 million in AGT in exchange for the issuance by AGT of 5.375% interest bearing securities (the "Preferred Securities") and common share purchase warrants (the "Warrants").

Fairfax has agreed to subscribe, on a private placement basis and subject to certain conditions, for Preferred Securities in a maximum aggregate amount of \$190 million. The Preferred Securities will be unsecured obligations, will mature in 99 years and will be guaranteed by certain of AGT's subsidiaries. AGT has also agreed to issue a maximum of 5,714,286 Warrants, each exercisable into one common share in the capital of AGT and exercisable at \$33.25 per share. Each Warrant will be exercisable within 7 years. AGT can also elect to require early exercise of the Warrants if the five day volume weighted average closing price of its common shares reaches \$53.20 at any time after the fifth anniversary of the closing. AGT is assessing the impact of this agreement.





**Notes to the Unaudited Condensed Consolidated Interim Financial Statements**

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**17. Subsequent events - continued**

Closing of the transaction is subject to the settlement of mutually agreeable definitive documentation, and other customary closing conditions, including the approval of the TSX and receipt of all other requisite third party approvals.